# PRESENTATION ON AFFORDABLE HOUSING

Housing Affordability & Gentrification



## THE HOUSING FUND

#### **Our Mission:**

The Housing Fund provides resources and creative leadership to help individuals and communities create and maintain affordable and healthy places in which low and moderate income people live.

- Non-profit Loan Fund for Affordable Housing and Community Development Projects
- Founded in 1996 as part of Nashville's Agenda
- With over \$21 million in assets, THF has lent \$75 million, leveraging \$468 million in private financing for nearly 5,000 housing units.

- Certified by U.S. Treasury Department as a CDFI
- Certified by FHA in TN
- CARS AAA2+ industry rating
- Member of Opportunity Finance Network (OFN)

# DEFINITIONS

#### Affordable Housing

- By federal definitions: Households at or below 80% of the area median income (AMI)
- Davidson County Median income: \$ 66,900 (80% = \$51,200)

#### Workforce Housing

Typically households between 81-120% of the AMI (120% = \$80,280)

### **Cost Burden**

 Households allocating more than 30% of their annual income to housing costs (including utilities)

### Gentrification

 When low-Income/Urban areas experience significant changes in demographics, real estate markets, land use, and culture and/or character due to an increase in upper income households

### **CURRENT ISSUES**

- Affordability, Affordability, AFFORDABILITY !!!
  rental and homebuyer, AND for longer periods of time
- GENTRIFICATION of inner city neighborhoods
- Iack of WORKFORCE HOUSING
- NON-PROFIT DEVELOPMENT CAPACITY
  - particularly on homebuyer side
- DECLINING PUBLIC SUBSIDIES
- ESCALATING LAND COSTS

## **RENT & SALES PRICES FOR HHS AT 80%**

	1 Person HH	2 Person HH	3 Person HH	4 Person HH	
80% of MFI	\$37,450	\$42,800	\$48,150	\$53,500	
Hourly Equiv.	\$18	\$20.57	\$23.15	\$25.72	
Rent & Utilities	\$936	\$1070	\$1204	\$1337	
Purchase Price (no other debt)	\$134,218	\$154,962	\$175,705	\$196,449	
Purchase Price (\$250 other debt)	\$95,446	\$116,189	\$136,933	\$157,676	
January 2015 Median SF Sales Price = <b>\$215,000</b> (80% = \$172,000)					

#### **Assumptions:**

- \$0 downpayment, PMI
- 30% DTI
- 3.75 IR, 30 yr.

- 1.2% for property tax
- \$850 homeowner ins.
- No HOA

## **RENT & SALES PRICES FOR HHS AT 50%**

	1 Person HH	2 Person HH	3 Person HH	4 Person HH	
50% of MFI	\$23,425	\$26,750	\$30,100	\$33,450	
Hourly Equiv.	\$11.27	\$12.86	\$14.47	\$16.08	
Rent & Utilities	\$586	\$669	\$753	\$836	
Purchase Price (no other debt)	\$79,840	\$92,732	\$105,720	\$118,709	
Purchase Price (\$250 other debt)	\$41,067	\$53,959	\$66,948	\$79,937	
January 2015 Median SF Sales Price = <b>\$215,000</b> (50% = \$107,500)					

#### **Assumptions:**

- \$0 downpayment, PMI
- 30% DTI
- 3.75 IR, 30 yr.

- 1.2% for property tax
- \$850 homeowner ins.
- No HOA

### **POTENTIAL SOLUTIONS**

- Develop innovative financing programs
- Provide transit options to lessen cost burdens
- Support private, public, and non-profit housing developers so that they can provide affordable housing
- Create housing choices in rural, suburban, and urban areas
- Reduce the negative impacts of gentrification
- Create programs that reduce displacement and exclusion

# THANK YOU

