Incorporating Special Topics at the Kansas City Fed

8th Annual Conference of Central Bank Business Surveys and Liaison Programmes

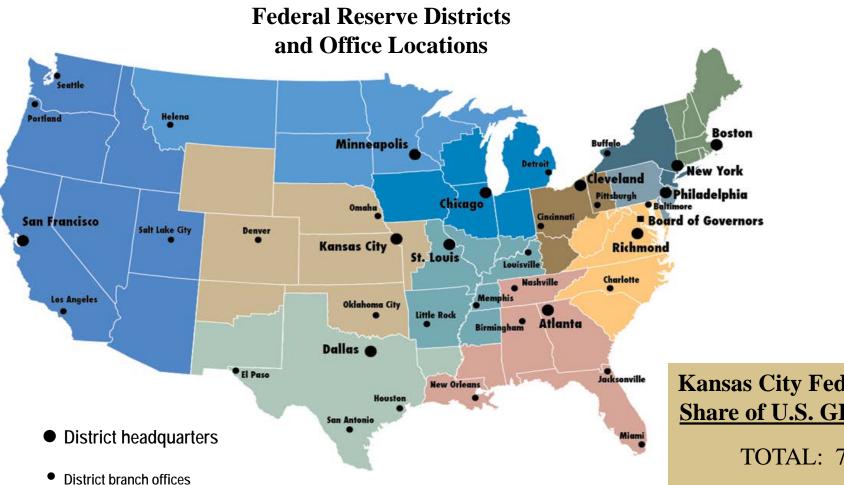
November 27-29, 2017

Chad Wilkerson

Vice President and Oklahoma City Branch Executive



Kansas City Fed District and Key Industries



Kansas City Fed District Share of U.S. GDP, 2016

TOTAL: 7%

Mining: 17% Agriculture: 12%

Transportation: 9%

KC Fed Business Intelligence Gathering Methods, Including for Special Topics

Regular online industry panel surveys

- Monthly: Manufacturing (since 1994) & Services (since 2014)
- □ Quarterly: Agriculture (since 1980) & Energy (since 2014)
- Supplemental contacts for Federal Reserve Beige Book report
- Firms are asked both up/down diffusion index questions and special questions

Board of Director meetings and business roundtables

- These occur roughly monthly at all four Kansas City Fed offices
- Typically include 7 to 9 participants from either a cross-section of industries (board meetings and local area meetings) or a specific industry
- Participants are asked to share about general trends at their firm as well as any insights they may have on a provided special topic of interest to the Fed

Process for Selecting Special Topics and How Results Are Ultimately Used

Special topic questions can come from:

- KC Fed President Esther George ahead of FOMC meetings
- Occasionally the Fed's Board of Governors to all Reserve Banks
- Otherwise, via coordination between the manager of the survey/meeting and researchers in the KC Fed Research Dept.

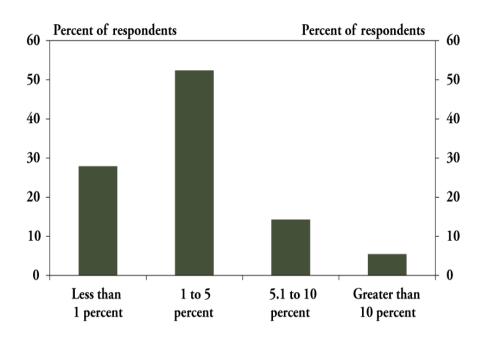
Special topic question results can be used:

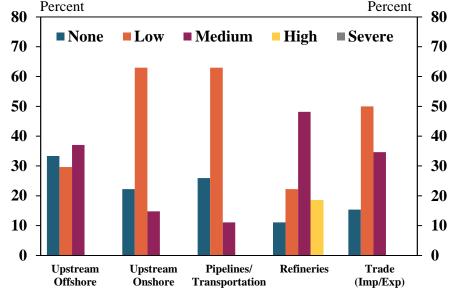
- As inputs into Pre-FOMC briefings or the Fed's Beige Book
- □ Charts in public releases of our surveys and for public speeches
- To help identify or inform longer-term research projects

Charts of Recent Special Topic Questions

"What percent of your farm borrowers plan to sell mid-to long-term assets before the end of the year in an effort to improve available working capital or make loan payments?"

"What is your estimated severity of impact from Hurricane Harvey on each segment of the oil and gas industry?"





Source: KCFRB Agricultural Credit Survey

Source: KCFRB Energy Survey

Additional Recent Special Topic Questions

Manufacturing and Services Surveys

□ "Has your firm found it more difficult to hire qualified workers recently? If so, how has your recruiting strategy shifted as a result?"

Board Meetings and Business Roundtables

"What are the main factors affecting your outlook for prices in your firm, industry, or region? Do firms feel they can pass along increases in wages and input prices?"