

Appendix

Table 1: Export Firm Geography (2016)

State	Share of U.S. Population	All Export Firms				Small Export Firms ^{II}			
		Export Firms Share ^I	Export Firms Rank	Export Value Share ^{II}	Export Value Rank	Export Firms Share ^{III}	Export Firms Rank	Export Value Share ^{II}	Export Value Rank
Alabama	2%	1.4%	27	1.5%	20	1.2%	27	0.7%	27
Alaska	0%	0.3%	49	0.3%	39	0.2%	49	0.5%	29
Arizona	2%	2.6%	17	1.5%	20	2.3%	17	1.1%	20
Arkansas	1%	0.8%	35	0.4%	35	0.6%	35	0.2%	43
California	12%	25.3%	1	11.7%	2	24.8%	1	15.1%	2
Colorado	2%	1.9%	25	0.6%	33	1.7%	25	0.5%	32
Connecticut	1%	2.0%	24	1.0%	25	1.8%	24	1.0%	23
Delaware	0%	0.6%	39	0.3%	39	0.6%	37	0.2%	45
Florida	6%	20.2%	2	3.7%	7	19.7%	2	6.5%	4
Georgia	3%	4.9%	10	2.5%	11	4.4%	10	2.0%	14
Hawaii	0%	0.3%	48	0.0%	50	0.2%	47	0.1%	49
Idaho	1%	0.5%	41	0.4%	35	0.5%	41	0.2%	44
Illinois	4%	7.8%	5	4.3%	5	7.2%	5	3.2%	6
Indiana	2%	2.8%	15	2.5%	11	2.5%	16	1.2%	17
Iowa	1%	1.1%	32	0.8%	27	0.9%	32	0.5%	30
Kansas	1%	1.1%	31	0.7%	30	0.9%	31	0.5%	31
Kentucky	1%	1.6%	26	2.2%	15	1.2%	26	2.8%	8
Louisiana	1%	1.2%	28	3.6%	8	1.1%	28	3.8%	5
Maine	0%	0.6%	37	0.2%	44	0.6%	36	0.3%	40
Maryland	2%	2.2%	21	0.7%	30	1.9%	20	0.6%	28
Massachusetts	2%	3.5%	13	1.9%	18	3.2%	13	2.0%	13
Michigan	3%	5.0%	9	3.9%	6	4.6%	9	2.8%	9
Minnesota	2%	2.8%	16	1.4%	23	2.5%	15	1.2%	16
Mississippi	1%	0.7%	36	0.8%	27	0.5%	38	0.3%	39
Missouri	2%	2.1%	22	1.0%	25	1.8%	22	0.7%	26
Montana	0%	0.4%	44	0.1%	47	0.4%	44	0.2%	46
Nebraska	1%	0.6%	38	0.5%	34	0.5%	39	0.3%	36
Nevada	1%	1.1%	30	0.7%	30	1.0%	30	0.4%	33
New Hampshire	0%	0.9%	34	0.3%	39	0.7%	34	0.3%	38
New Jersey	3%	7.1%	6	2.1%	16	6.6%	6	2.6%	10
New Mexico	1%	0.5%	43	0.3%	39	0.4%	43	0.3%	35
New York	6%	12.8%	4	4.9%	4	12.3%	4	8.1%	3
North Carolina	3%	3.7%	12	2.0%	17	3.3%	12	1.5%	15
North Dakota	0%	0.5%	42	0.4%	35	0.5%	42	0.4%	34
Ohio	4%	5.5%	7	3.4%	9	5.0%	7	2.4%	12
Oklahoma	1%	1.0%	33	0.3%	39	0.9%	33	0.3%	42
Oregon	1%	2.0%	23	1.6%	19	1.8%	23	1.0%	24

Pennsylvania	4%	5.2%	8	2.6%	10	4.8%	8	2.5%	11
Rhode Island	0%	0.6%	40	0.2%	44	0.5%	40	0.3%	41
South Carolina	2%	2.2%	20	2.3%	13	1.9%	21	0.8%	25
South Dakota	0%	0.3%	47	0.1%	47	0.2%	48	N/A	N/A
Tennessee	2%	2.4%	19	2.3%	13	2.0%	19	1.1%	21
Texas	9%	13.7%	3	16.9%	1	13.1%	3	19.9%	1
Utah	1%	1.2%	29	0.8%	27	1.1%	29	1.2%	19
Vermont	0%	0.4%	45	0.2%	44	0.3%	45	0.1%	47
Virginia	3%	2.5%	18	1.2%	24	2.2%	18	1.0%	22
Washington	2%	4.2%	11	5.7%	3	3.9%	11	3.0%	7
West Virginia	1%	0.4%	46	0.4%	35	0.3%	46	0.3%	37
Wisconsin	2%	3.0%	14	1.5%	20	2.6%	14	1.2%	18
Wyoming	0%	0.1%	51	0.1%	47	0.1%	51	0.1%	48
District of Columbia	0%	0.2%	50	0.0%	50	0.2%	50	0.0%	50

Notes: ⁱ Share of all U.S. nonemployer and employer export firms. ⁱⁱ Small export firms here means nonemployer firms or employer firms with fewer than 500 employees. ⁱⁱⁱ Share of all U.S. nonemployer and employer export firms with fewer than 500 employees.

Sources: U.S. Census Bureau, Population Estimates Program, 2016; U.S. Census Bureau, Profile of U.S. Importing and Exporting Companies: 2015–2016